

Social Media Content, Facebook Boosting & SOCi

Why is social media important to your business?

- 1. Engagement Helps grow your business by connecting with your community on social media
- 2. Visibility Local content on social media shows your business is a company that is a part of the community
- 3. Leads Using social media as a lead source and branding tool
- 4. It's Fun! Keep it simple, keep it fun!

What types of content should I post or share on Facebook?

- 1. Share post from your company's national page
- 2. Share post from other Neighborly Brands to help cross promote
- 3. Share post about other Neighborly Brands in your territory
- 4. Your company's vehicle is a moving billboard so use it in social media pictures
- 5. Take pictures at job sites, local events, or at local landmarks with your vehicles
- 6. Post pictures of before and after jobs you have completed
- 7. Feature your team, take a picture at a company outing, local event, working on the job or in the office. You can also feature an employee with a fun fact or bio
- 8. Connect with local charities or organizations that you are passionate about, take pictures or videos and post them in support of these organizations
- 9. Share blogs, photos and videos about services that you offer, share your own local content like service pictures on a regular basis
- 10. Share inspirational or funny memes





Facebook Boosting

Why is Facebook post boosting important?

- 1. 7 of 10 adults use Facebook and 75% are on Facebook at lest once a day
- 2. Facebook post boosting can help to drive branding and company awareness in your territory
- 3. When you boost a post, Facebook will put that post in the newsfeeds of people who do not currently like your Facebook page.
- 4. When you see a "sponsored" post or ad, a company has paid to put this is your newsfeed

How do we boost a post?

1. When you are look at your company's page, each post has a blue **boost post** button in the right bottom corner of the post. Click this blue button to go to boost menu





Facebook Boosting

2. In the next meu, click the **Create New Audience** so you can maximize your spend by making sure people only in your territory will see your boosted post

dit Your Welcome Message 🔻		
SPECIAL AD CATEGORY	HANDYMAN YOGA Avoiding the Saueaky	Mr. Handyman
Ads for credit, employment or housing offers. Learn More.	Floorboard Pose	Rene Inground Polisierals
AUDIENCE	A STATE	
People you choose through targeting	EL TE Sol	, , , , , , , , , , , , , , , , , , , ,
People who like your Page	*	
People who like your Page and their friends	th=1	
Exact DBA MRH Locations	VIIII-ES	1111
Ann Arbor Edit	NITIAT	X////
Location - Living In United States: Latitude 42.28 Longitude -83.98 Chelsea (+14 mi) Michigan	N////////	VIA
Age 40 - 65+		3///
People Who Match Interests: Home improvement or Do it yourself (DIY), Income: Household income: top 5% of ZIP codes (US) or Household income: top 10%-25% of ZIP codes	X	
(US)	Mr. Handiman	
Less A	Product/Service	Send Messa
See All (6) Create New Audience	🖒 Like 💭 Comment	A Share

3. Create an audience for your exact territory area to maximize your boost spend by putting in the **Locations** area your city or zip codes you wish to target. You can put in multiple cities, zips or use the **Drop Pin** tool to click and drag a radius to fit your territory. Once created and saved, you will not have to do this every time you boost as Facebook will save this audience for the next time you boost

All Men Won	nen
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ecations ()	
United States	1
💡 Ann Arbor, Michigan	+ 16mi 💌
Add locations	
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\frown	Your audience size is defined. Good job!
Specific Broad	Potential Audience Size: 97,000 people 🕕
	Control From



Facebook Boosting

4. Also add demographics for Facebook to target your audience. You can target household incomes to maximize your boost spend by typing in **Household income** then choose the level that fits best your company's target personas. You can have multiple income level or even target people by interest like **home improvement** for example

Demographics > Financial > Income	
Household income: top 10%-25% of ZIP codes (US)	
Household income: top 25%-50% of ZIP codes (US)	
)emographics > Work > Employers	
HGTV	
nterests > Additional Interests > Renovation	
Renovation	
nterests > Hobbies and activities > Home and garden	×
Home improvement	
dd demographics, interests or behaviors	Suggestions Browse

5. If you have an Instagram account linked to Facebook, you can choose to run the post on Instagram also. If you wish to just run-on Facebook, turn off the Automatic Placement. Finally, choose a duration of days you wish to run the boost and total budget amount. Our recommendation is to boost 1 post a week for 5 days for \$50 each. But if this is not in your budget then set a price that allows you to boost regularly every week or every other week. What's important is to boost regularly! Last, enter your payment option (Facebook can save this also for next time you boost) and click Boost

Boost Post	×
Judomátic Placements (Recommended) Henoving Jakomente nam yreduce the name of popu- net may make it less likely that you'll meet your goals. Learn more. ≥ Facebook Measaroor Instagram	Preview: Desktop News Feed ▼ M:: Handyman Sponsord: @ @ Weathart the blds are still eleoping or you're sneaking to the kitchen for a midnight snack, how do you get around that squeaky floorboard?
DURATION AND BUDGET	
Duration Days 5 + End date Mar 11, 2020	Avoiding the Squeaky Floorboard Pose
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\$50.00 USD -	EL X
istimated People Reached 10	
Refine your audience or add budget to reach more of the people that natter to you.	
You will spend \$10.00 per day. This ad will run for 5 days, ending on Mar 11, 2020.	
PAYMENT	X
By clicking Boost, you agree to Facebook's Terms & Conditions	Help Center Cancel Boost
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<u>SOCi</u>

What is SOCi?

- 1. SOCi is an online scheduling tool that allows you to create and schedule posts to your social media platforms
- 2. You can schedule post, weeks or even months in advance.
- 3. If your location also has an Instagram, Twitter, LinkedIn and GMB, you can connect these along with Facebook to schedule out post for all your platforms

How do I schedule post in SOCi?

- 1. If you do not have access to your dashboard, speak to your Local Marketing Specialist. They can also help you to connect other platforms besides Facebook if your location has them.
- 2. After login into the online dashboard, you will click the **Scheduler** button the left menu. Your calendar will appear and click on the **date box** for desired post





<u>SOCi</u>

3. Chose the platform you wish to schedule the post. If you have multiple and what the post to go out to all, leave the boxes at the top green check mark visiable, click the box to remove.

- 4. Add your description and #hashtags
- 5. Upload a photo , GIFT, video, blog or meme
- 6. Schedule the time of day you wish to schedule the post to published
- 7. Click schedule post

8. NOTE – you CANNOT boost posts from SOCi, so after post has published, you will have to go to Facebook to boost





<u>SOCi</u>

What if I want to learn more or need help with my SOCi dashboard?

- 1. Your Local Marketing Specialist can help you with question on SOCi
- 2. You can also email <u>support@meetsoci.com</u> for a SOCi Rep assistance
- 3. Learn more about SOCi at **support.meetsoci.com**
- 4. Login to your SOCi dashboard at **app.meet.com/admin/login** using your company email

Social Media Management Solv	ved
	Sign In Email ryan.kerwin@mrhandyman.com
	Password
SOCE Customer Success Portal How. can we help you today?	Forgot password? Sign In Need an account? Contact Us
Soci of inversity Knowledge base Discussions Submit a licket Become a SOC Expert, register for training courses todayt Solutions for all of your frequently asked questions Join the conversation, and see SOCI's announcements Contact the SOCI Support team today	